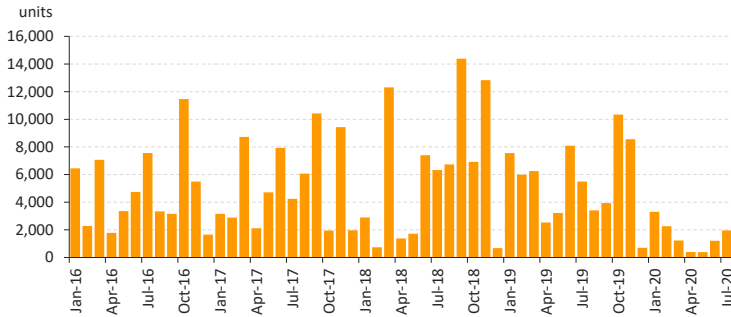
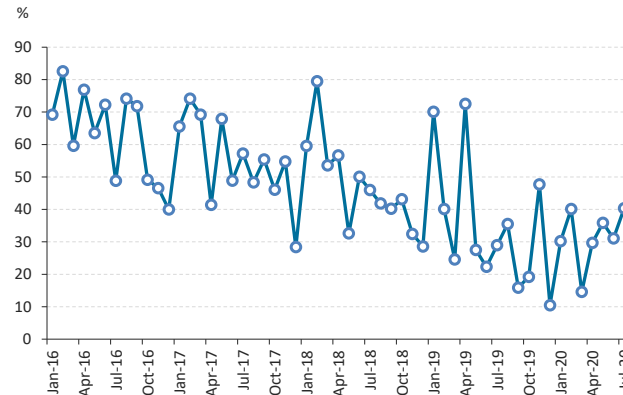


New Supply



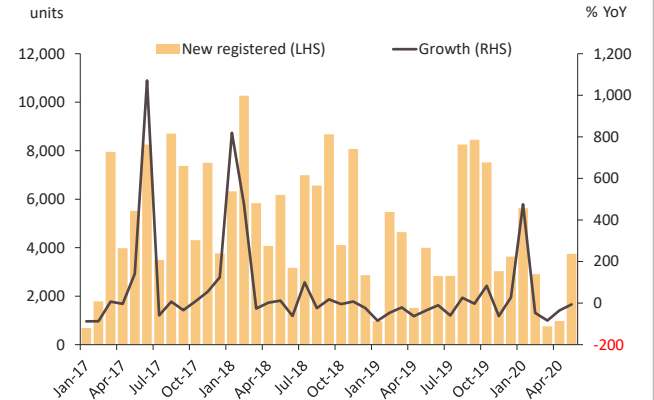
Source: AREA

Take-up Rates



Source: AREA

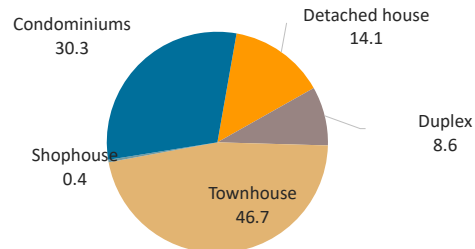
New Registered



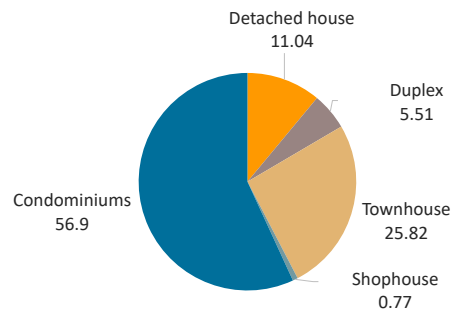
Source: BOT

New Launched Projects

7M20

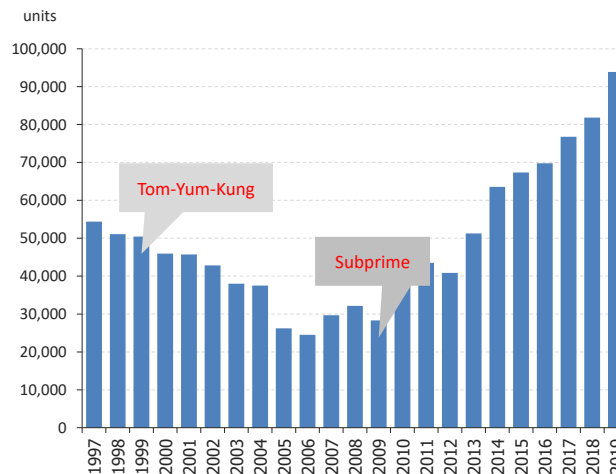


2019



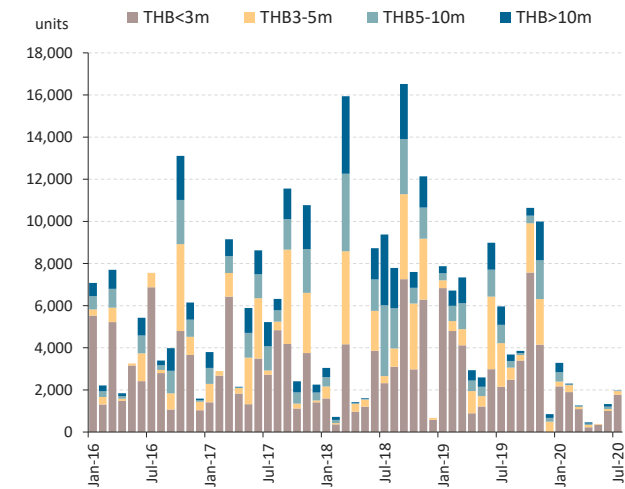
Source: AREA

Existing Supply



Source: AREA

New Supply by Prices



Source: AREA

New Registered

	Units			% YoY		
	2018	2019	2020	2018	2019	2020
Jan	6,324	978	5,628	819	-84.5	475
Feb	10,269	5,476	2,911	476	-46.7	-46.8
Mar	5,839	4,642	758	-26.6	-20.5	-83.7
Apr	4,070	1,515	977	2	-62.8	-35.5
May	6,177	3,996	3,747	12	-35.3	-6.2
Jun	3,168	2,831		-61.6	-10.6	
Jul	6,988	2,836		100	-59.4	
Aug	6,560	8,257		-24.6	26	
Sep	8,678	8,452		18	-2.6	
Oct	4,109	7,517		-4.6	83	
Nov	8,073	3,030		8	-62.5	
Dec	2,866	3,633		-23.9	27	
Total	73,121	53,163	14,021	15	-27.3	-15.6

Source: BOT

New Supply

	Units			% YoY			Year	Units	% YoY
	2018	2019	2020	2018	2019	2020			
Jan	2,901	7,560	3,308	-8.3	160.60	-56	2005	17,623	19.0
Feb	742	5,995	2,261	-74.3	707.95	-62	2006	29,266	66.1
Mar	12,306	6,249	1,229	41.14	-49.2	-80.3	2008	31,366	62.3
Apr	1,377	2,535	401	-34.9	84.10	-84	2009	23,993	-23.5
May	1,718	3,220	385	-63.5	87.43	-88	2010	60,972	154
Jun	7,403	8,091	1,208	-6.7	9.29	-85	2011	41,492	-32
Jul	6,324	5,495	1,962	49.15	-13.1	-64.3	2012	62,548	51
Aug	6,735	3,410		11.08	-49.4		2013	84,250	34.7
Sep	14,385	3,941		37.97	-72.6		2014	65,298	-22
Oct	6,920	10,335		254.15	49.35		2015	62,833	-3.8
Nov	12,831	8,559		36.02	-33.3		2016	58,350	-7.1
Dec	675	697		-65.8	3.26		2017	63,626	9
Total	74,317	66,087	10,754	16.80	-11.1	-73	2018	74,317	16.8
							2019	66,087	-11
							7M20	10,754	-73

Source: AREA

New Registered

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	5M20
Units	7,354	8,490	6,653	16,966	16,229	59,919	34,734	78,391	71,440	75,058	67,628	72,886	63,319	73,121	53,163	14,021
%YoY	27	15	-21.6	155	-4.3	110	-42.0	126	-8.9	5	-9.9	8	-13.1	15	-27.3	-15.6

Source: BOT

Housing Price Index

Condominiums

	2017	2018	2019	2020
Jan	169.7	176.1	187.2	197.3
Feb	171.6	179.1	185.0	196.0
Mar	169.2	179.8	181.6	189.6
Apr	170.3	180.1	177.7	190.4
May	169.2	178.3	177.7	190.7
Jun	168.3	177.6	177.0	192.0
Jul	168.1	178.4	178.7	
Aug	167.2	178.3	178.1	
Sep	168.0	180.1	179.0	
Oct	168.3	180.3	177.3	
Nov	170.0	184.1	182.1	
Dec	173.0	185.9	191.6	

Source: BOT

Existing Supply (units)

	Total Supply	Unit Sold	Unsold
2006	55,502	30,995	24,507
2007	69,257	39,580	29,677
2008	60,999	28,834	32,165
2009	56,158	27,863	28,295
2010	89,267	49,442	39,825
2011	81,317	37,797	43,520
2012	106,068	65,215	40,853
2013	125,103	73,843	51,260
2014	108,258	44,722	63,536
2015	126,369	59,020	67,349
2016	125,699	55,901	69,798
2017	133,424	56,634	76,790
2018	151,170	69,352	81,818
2019	148,185	54,303	93,882

Source: AREA

New Supply by Price (units)

Price Range (THB, m)	2019											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<3	6,836	4,795	4,117	894	1,210	2,984	2,149	2,486	3,394	7,569	4,147	0
3-5	369	472	765	1,053	495	3,443	2,069	572	261	2,338	2,164	495
5-10	332	725	1,230	494	443	1,281	872	312	97	366	1,842	179
>10	23	3	137	94	1,072	383	405	40	189	62	406	23
Total	7,560	5,995	6,249	2,535	3,220	8,091	5,495	3,410	3,941	10,335	8,559	697

Price Range (THB, m)	2020											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<3	2,171	1,898	1,089	230	354	998	1,772					
3-5	227	324	110	109	31	91	175					
5-10	444	39	30	62	0	119	12					
>10	466	0	0	0	0	0	3					
Total	3,308	2,261	1,229	401	385	1,208	1,962					

Source: AREA

Take-up Rates (%)

	2016	2017	2018	2019	2020
Jan	69.2	65.6	59.6	70.1	30.2
Feb	82.6	74.1	79.5	40.1	40.1
Mar	59.6	69.2	53.6	24.6	14.6
Apr	76.9	41.4	56.6	72.5	29.7
May	63.5	67.9	32.6	27.5	35.8
Jun	72.3	48.9	50.0	22.3	31.0
Jul	48.8	57.2	46.0	29.0	40.3
Aug	74.1	48.3	41.8	35.5	
Sep	71.8	55.4	40.2	15.9	
Oct	49.1	46.1	43.1	19.2	
Nov	46.6	54.8	32.5	47.7	
Dec	40.0	28.4	28.6	10.5	

Source: AREA

Take-up Rates by Price (%)

Price Range(THB, m)	2019											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<3	72.7	43.8	24.3	74.0	26.8	30.8	24.3	29.4	13.8	18.1	48.4	0.0
3-5	54.2	16.9	24.1	82.8	37.2	20.4	29.2	69.2	28.0	23.0	52.3	8.7
5-10	34.6	31.0	27.2	53.6	36.3	11.4	31.0	23.7	28.9	17.5	42.7	11.2
>10	43.5	33.3	13.1	42.6	20.2	9.7	47.9	22.5	29.1	21.0	38.9	43.5
Total	70.1	40.1	24.6	72.5	27.5	22.3	29.0	35.5	15.9	19.2	47.7	10.5

Price Range(THB, m)	2020											
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<3	32.1	44.5	14.1	30.9	39.0	32.5	40.4					
3-5	44.1	17.0	18.2	28.4	0.0	29.7	41.7					
5-10	28.4	20.5	16.7	27.4	0.0	20.2	16.7					
>10	16.3	0.0	0.0	0.0	0.0	0.0	0.0					
Total	30.2	40.1	14.6	29.7	35.8	31.0	40.3					