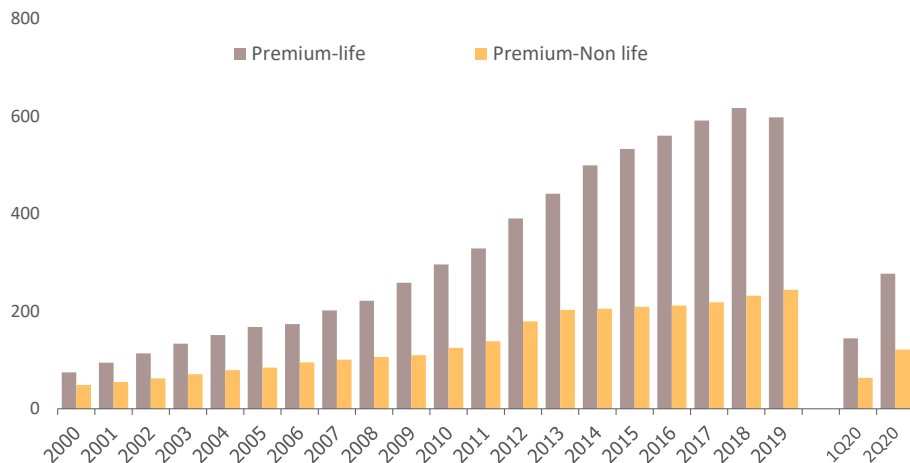


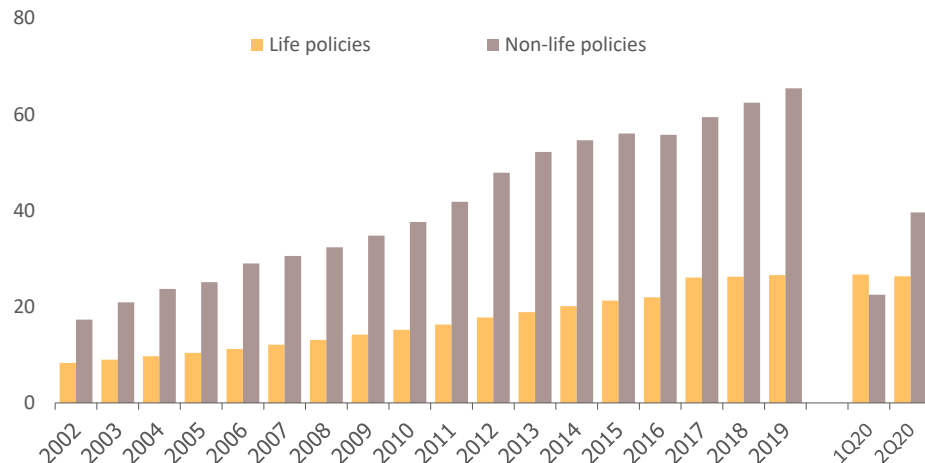
No. of Policy & Premium

Premium

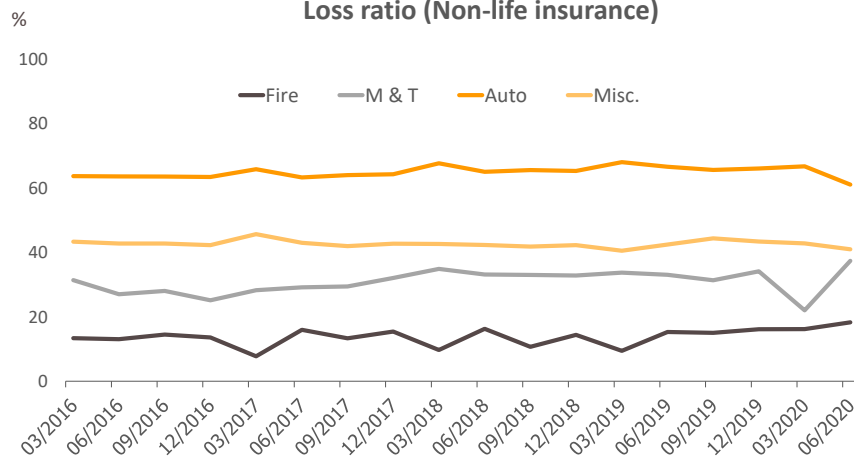


Source: CEIC, OIC

Policy



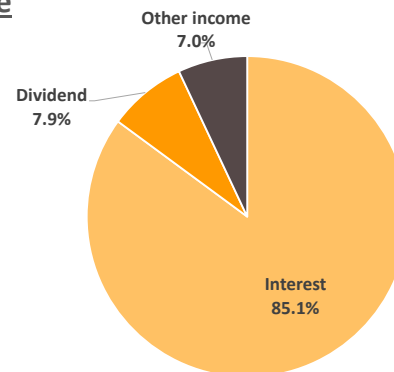
Loss ratio (Non-life insurance)



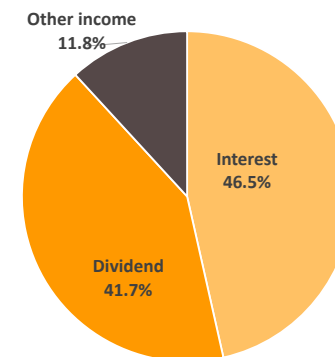
Source: OIC

Share of Investment Income by Source

Life



Non-life



Source: CEIC, Q1 2020

Firms and Share of Direct Premium Receive by Channel

Life

year	% Direct Premium Receive			
	Agent	Banc	Tele	Others
2018	51.5	44.4	2.1	1.9
2019	55.9	39.9	2.3	1.9
Jan - Mar 2020	54.1	41.0	2.3	2.6
Apr - Jun 2020	56.7	38.7	2.7	1.8
Jul - Sep 2020				
Oct - Dec 2020				

Non-life

year	% Direct Premium Receive			
	Agent	Banc	Tele	Others
2018	80.8	15.3	3.9	12.9
2019	81.8	14.3	3.9	12.6
Jan - Mar 2020	81.7	14.3	4.0	13.9
Apr - Jun 2020	82.1	13.5	4.3	12.6
Jul - Sep 2020				
Oct - Dec 2020				

Source: OIC

Insurance Business by Type of Direct Premium

Year	Life					
	Ordinary	Industry	Group	Personal	Total	% YoY
2016	429,527	7,718	55,978	5,799	499,022	13.1
2017	451,387	7,244	56,190	5,671	520,492	4.3
2018	476,996	6,933	59,327	5,333	548,589	5.4
2019	411,704	5,805	44,762	4,919	467,189	-14.8
1Q2020	97,300	1,405	11,191	1,060	110,956	-10.2
2Q2020	188,540	2,746	20,437	2,261	213,984	-11.6
3Q2020						
4Q2020						

Non-life					
Fire	M & T	Auto	Misc.	Total	% YoY
10,233	5,683	138,868	97,795	252,994	1.7
9,850	5,789	142,076	101,243	259,391	2.5
10,139	5,898	154,232	104,054	274,705	5.9
10,124	5,885	162,535	108,516	287,477	4.6
2,363	1,487	41,629	28,542	74,166	6.4
0	0	0	0	0	

Source: CEIC, OIC