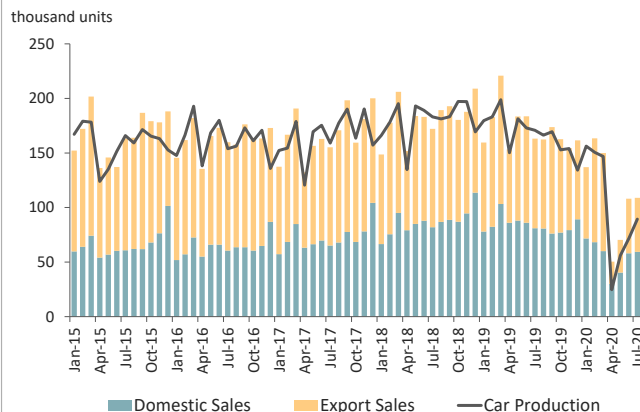
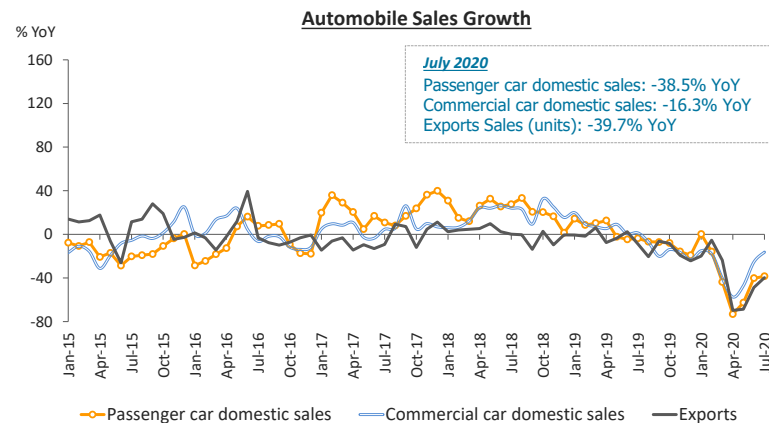


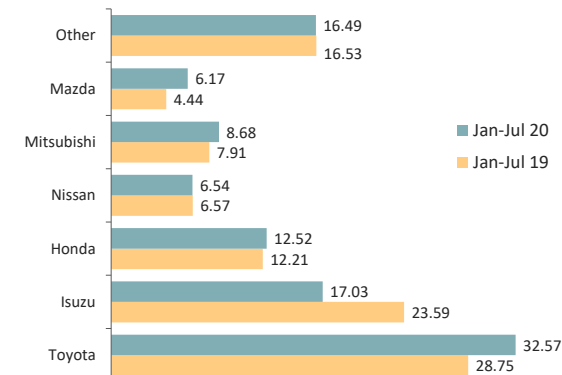
Production and Sales



Domestic Sales

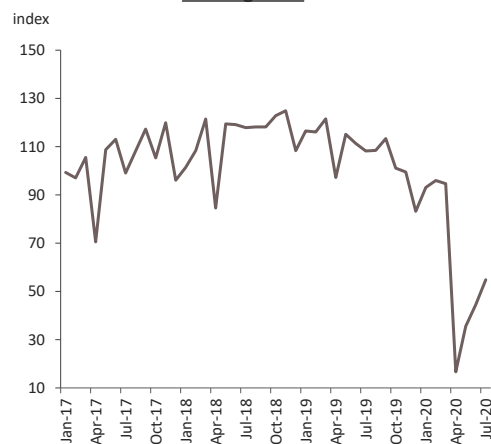


Domestic Share by Automaker (%)

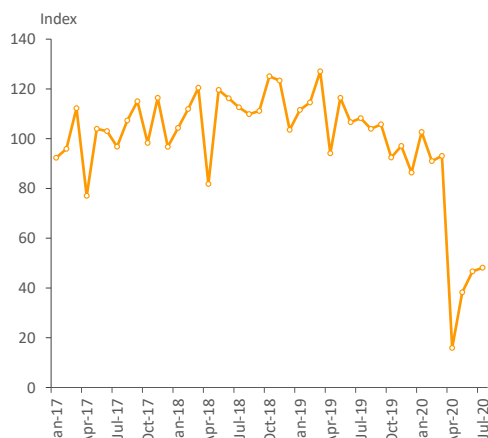


Manufacturing Production Index (MPI)

Passenger car

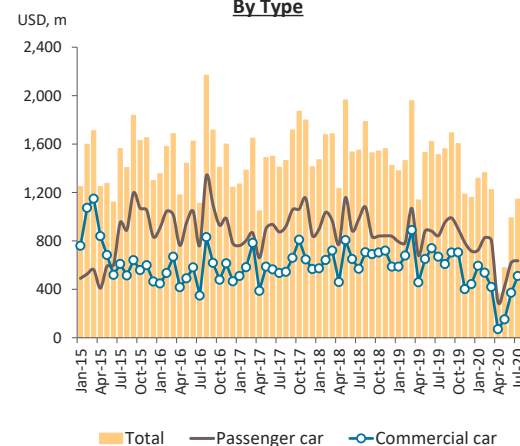


1-Ton Pickup

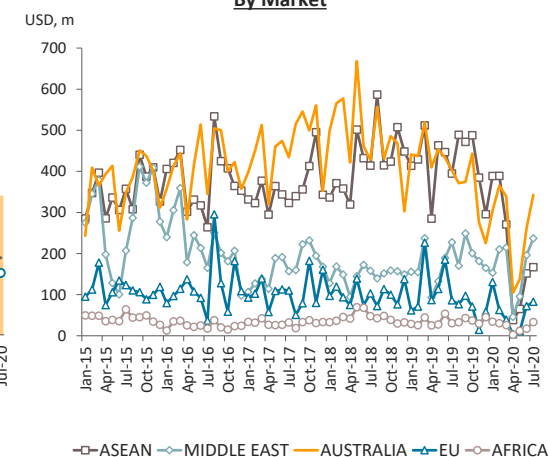


Export Value

By Type



By Market



Source: MOC

Manufacturing Production Index: MPI

MPI Of Passenger Car

	2017	2018	2019	2020
Jan	99.3	101.4	116.5	93.1
Feb	97.1	108.4	116.1	96.0
Mar	105.5	121.5	121.5	94.7
Apr	70.5	84.6	97.2	16.7
May	108.7	119.4	115.2	35.6
Jun	113.0	119.2	111.3	44.6
Jul	99.1	117.9	108.2	54.9
Aug	108.3	118.2	108.5	
Sep	117.3	118.2	113.4	
Oct	105.3	122.8	101.1	
Nov	119.9	124.9	99.5	
Dec	96.1	108.3	83.2	
Avg	103.3	113.7	107.6	62.2

Note: MPI as of the base year (2016=100)
Source: OIE, CEIC

MPI Of 1-Ton Pickup

	2017	2018	2019	2020
Jan	92.3	104.3	111.5	102.7
Feb	95.9	111.9	114.5	91.0
Mar	112.2	120.4	127.0	93.1
Apr	77.1	81.8	94.1	15.9
May	103.9	119.6	116.4	38.2
Jun	103.0	116.3	106.6	46.6
Jul	96.8	112.6	108.2	48.2
Aug	107.3	109.9	104.0	
Sep	115.0	111.1	105.7	
Oct	98.3	125.1	92.5	
Nov	116.4	123.4	97.1	
Dec	96.7	103.5	86.4	
Avg	101.2	111.6	105.3	62.2

Total Car Production (units)

	2018	2019	2020	%YoY
Jan	166,196	179,595	156,266	-13.0
Feb	178,237	183,071	150,604	-17.7
Mar	195,257	198,821	146,812	-26.2
Apr	134,779	150,242	24,711	-83.6
May	193,130	181,338	56,035	-69.1
Jun	188,970	172,878	71,704	-58.5
Jul	183,119	170,847	89,336	-47.7
Aug	181,237	166,361		
Sep	183,191	169,474		
Oct	197,203	152,787		
Nov	197,020	154,088		
Dec	169,355	134,208		
Total	2,167,694	2,013,710	695,468	-43.8

Source: FTI

Car Production by Type (units)

Passenger Car

	2018	2019	2020
Jan	81,408	85,136	70,899
Feb	87,663	86,413	72,314
Mar	98,893	91,994	67,425
Apr	67,408	72,303	10,332
May	92,982	84,038	23,365
Jun	94,103	81,982	30,880
Jul	90,576	79,158	38,309
Aug	90,807	78,032	
Sep	90,098	82,687	
Oct	93,002	73,604	
Nov	91,977	71,566	
Dec	79,264	61,026	
Total	1,058,181	947,939	313,524

Source: FTI

1-Ton Pickup

	2018	2019	2020
Jan	81,913	91,290	82,594
Feb	87,441	93,238	75,405
Mar	93,022	103,137	76,523
Apr	65,036	75,497	13,700
May	96,433	94,067	31,553
Jun	91,172	87,467	39,779
Jul	89,121	87,742	49,714
Aug	86,836	84,402	
Sep	89,667	83,109	
Oct	100,694	75,735	
Nov	101,467	79,272	
Dec	86,515	70,385	
Total	1,069,317	1,025,341	369,268

Truck

	2018	2019	2020
Jan	2,366	2,125	2,219
Feb	2,601	2,567	2,385
Mar	2,772	2,827	2,280
Apr	1,992	1,966	575
May	3,068	2,695	648
Jun	3,045	2,895	790
Jul	2,842	3,022	1,306
Aug	2,907	2,921	
Sep	2,604	2,759	
Oct	2,702	2,581	
Nov	2,599	2,534	
Dec	2,575	2,193	
Total	32,073	31,085	10,203

Bus

	2018	2019	2020
Jan	34	32	20
Feb	28	40	18
Mar	24	41	22
Apr	22	34	12
May	28	41	20
Jun	44	29	17
Jul	52	16	7
Aug	56	3	
Sep	92	0	
Oct	57	14	
Nov	58	7	
Dec	34	2	
Total	529	259	116

Domestic Sales (units)

	2018	2019	2020	%YoY
Jan	66,545	78,061	71,688	-8.16
Feb	75,466	82,324	68,271	-17.07
Mar	95,082	103,164	60,105	-41.74
Apr	79,206	86,076	30,109	-65.02
May	84,965	88,097	40,418	-54.12
Jun	87,854	86,048	58,013	-32.58
Jul	81,946	81,044	59,335	-26.79
Aug	86,814	80,838		
Sep	88,706	76,195		
Oct	86,931	77,121		
Nov	94,643	79,299		
Dec	113,581	89,285		
Total	1,041,739	1,007,552	387,939	-35.86

Source: TOYOTA

Domestic Share by Automaker (%)

	Toyota	Isuzu	Honda	Nissan	Mitsubishi	Mazda	Other
2012	35.88	14.86	11.92	8.62	9.01	5.14	14.58
2013	33.42	15.50	16.02	7.38	7.87	3.98	15.84
2014	37.02	18.18	12.08	6.72	7.13	3.89	14.99
2015	33.16	18.05	14.03	6.40	7.48	4.94	15.95
2016	31.78	18.62	13.96	5.55	7.21	5.53	17.34
2017	27.48	18.42	14.66	6.85	8.00	5.89	18.70
2018	30.19	17.07	12.31	6.95	8.12	6.77	18.59
2019	32.94	16.70	12.49	6.39	8.76	5.77	16.96
7M20	28.75	23.59	12.21	6.57	7.91	4.44	16.53

Domestic Passenger car Sales (units)

	2018	2019	2020	%YoY
Jan	30,677	35,062	35,143	0.23
Feb	34,739	37,687	31,681	-15.94
Mar	42,625	46,998	26,454	-43.71
Apr	36,814	41,443	11,123	-73.16
May	40,635	39,705	14,815	-62.69
Jun	43,849	41,805	24,981	-40.24
Jul	39,755	38,279	23,549	-38.48
Aug	41,495	38,707		
Sep	41,077	38,136		
Oct	38,884	35,766		
Nov	41,678	35,086		
Dec	49,417	39,964		
Total	481,645	468,638	167,746	-40.30

Note: Passenger car included SUV
Source: TOYOTA

Domestic Commercial car Sales by Type (units)

Total Commercial Car Sales

	2018	2019	2020	%YoY
Jan	35,868	42,999	36,545	-15.01
Feb	40,727	44,637	36,590	-18.03
Mar	52,457	56,166	33,651	-40.09
Apr	42,392	44,633	18,986	-57.46
May	44,330	48,392	25,603	-47.09
Jun	44,005	44,243	33,032	-25.34
Jul	42,191	42,765	35,786	-16.32
Aug	45,319	42,131		
Sep	47,629	38,059		
Oct	48,047	41,355		
Nov	52,965	44,213		
Dec	64,164	49,321		
Total	560,094	538,914	220,193	-32.00

1-Ton Pickup Sales

	2018	2019	2020	%YoY
Jan	32,796	39,674	33,291	-16.09
Feb	37,198	40,951	33,376	-18.50
Mar	48,258	52,080	30,296	-41.83
Apr	38,478	41,233	16,733	-59.42
May	40,502	44,102	23,137	-47.54
Jun	40,197	40,335	29,576	-26.67
Jul	38,565	38,888	32,707	-15.89
Aug	41,314	38,202		
Sep	43,205	34,235		
Oct	43,827	37,357		
Nov	48,612	40,047		
Dec	58,717	45,025		
Total	511,669	492,129	199,116	-33.02

Others Commercial Car Sales

	2018	2019	2020	%YoY
Jan	3,072	3,325	3,254	-2.14
Feb	3,529	3,686	3,214	-12.81
Mar	4,199	4,086	3,355	-17.89
Apr	3,914	3,400	2,253	-33.74
May	3,828	4,290	2,466	-42.52
Jun	3,808	3,908	3,456	-11.57
Jul	3,626	3,877	3,079	-20.58
Aug	4,005	3,929		
Sep	4,424	3,824		
Oct	4,220	3,998		
Nov	4,353	4,166		
Dec	5,447	4,296		
Total	48,425	46,785	21,077	-20.68

Note: Commercial car consists of pickup, bus, truck and van
Other commercial cars consist of bus, truck and van
Source: TOYOTA

Export Market Share (%)

	2018	2019	7M20
ASEAN9	26.97	28.48	21.03
MIDDLE EAST	9.34	12.11	16.49
EU27	6.33	6.45	5.75
AFRICA	2.81	2.37	2.20
AUSTRALIA	30.95	26.89	26.56
OTHERS	23.61	23.71	27.97

Source: MOC

Export Value by Region (USD, m)

ASEAN				MIDDLE EAST				AUSTRALIA				EU				AFRICA			
	2018	2019	2020		2018	2019	2020		2018	2019	2020		2018	2019	2020		2018	2019	2020
Jan	336.1	413.3	388.4	Jan	127.7	155.5	152.9	Jan	499.1	441.0	304.3	Jan	96.9	61.5	130.7	Jan	32.8	28.6	34.0
Feb	370.9	428.8	388.7	Feb	168.5	154.4	210.1	Feb	565.3	437.4	365.1	Feb	119.2	71.1	62.7	Feb	36.3	25.4	30.3
Mar	358.0	511.4	270.9	Mar	148.9	237.2	214.4	Mar	577.5	519.0	339.3	Mar	93.5	226.4	38.9	Mar	45.6	44.2	25.7
Apr	319.3	284.7	37.9	Apr	94.5	93.2	45.8	Apr	421.9	409.5	105.0	Apr	75.0	86.7	3.9	Apr	41.6	25.2	2.2
May	501.4	463.0	65.1	May	144.8	132.5	95.6	May	667.9	453.8	137.6	May	138.9	113.7	11.2	May	69.2	27.2	11.6
Jun	431.9	446.8	151.6	Jun	172.2	189.3	196.2	Jun	461.4	433.4	261.8	Jun	74.3	184.8	71.9	Jun	67.7	53.5	16.9
Jul	413.7	394.6	166.7	Jul	157.8	227.5	236.9	Jul	428.0	402.9	342.7	Jul	102.9	86.1	82.4	Jul	47.4	30.4	33.2
Aug	586.5	488.8		Aug	139.3	170.3		Aug	556.7	371.3		Aug	72.0	76.8		Aug	42.5	32.7	
Sep	414.3	471.7		Sep	151.7	248.9		Sep	430.8	374.5		Sep	113.4	97.4		Sep	48.4	43.1	
Oct	423.5	487.8		Oct	158.6	200.6		Oct	485.5	443.3		Oct	99.8	70.8		Oct	38.5	37.2	
Nov	507.4	384.7		Nov	156.8	181.3		Nov	468.6	275.7		Nov	76.3	14.3		Nov	29.5	29.1	
Dec	448.2	295.6		Dec	149.3	164.6		Dec	303.2	225.4		Dec	137.5	58.2		Dec	32.5	45.0	
Total	5,111.2	5,071.2	1,469.4	Total	1,770.0	2,155.2	1,152.1	Total	5,866.0	4,787.1	1,855.8	Total	1,199.8	1,147.8	401.5	Total	531.9	421.7	153.9

Source: MOC

Export Sales

Export Sales (units)					Export Value (USD, m)				
	2018	2019	2020	%YoY		2018	2019	2020	%YoY
Jan	82,067	81,583	65,295	-19.96	Jan	1,470.3	1,379.5	1,318.4	-4.42
Feb	102,217	100,550	95,191	-5.33	Feb	1,677.2	1,463.5	1,363.6	-6.83
Mar	110,946	117,708	89,795	-23.71	Mar	1,684.7	1,957.6	1,224.4	-37.45
Apr	72,571	67,114	20,326	-69.71	Apr	1,232.3	1,138.4	367.2	-67.75
May	98,875	95,331	29,894	-68.64	May	1,963.8	1,530.4	577.3	-62.28
Jun	95,284	97,575	50,049	-48.71	Jun	1,534.4	1,619.9	990.6	-38.85
Jul	90,151	82,151	49,564	-39.67	Jul	1,549.7	1,511.7	1,145.5	-24.23
Aug	102,513	81,549			Aug	1,785.5	1,560.8		
Sep	104,163	97,540			Sep	1,527.6	1,692.2		
Oct	93,338	85,552			Oct	1,543.2	1,603.2		
Nov	93,108	75,185			Nov	1,561.3	1,187.4		
Dec	95,407	72,265			Dec	1,424.2	1,158.9		
Total	1,140,640	1,054,103	400,114	-37.68	Total	18,954.2	17,803.4	6,987.0	-34.09

Source: FTI

Source: MOC

Export Value by Type (USD, m)

Passenger car				Commercial car				1-Ton Pickup			
	2018	2019	2020		2018	2019	2020		2018	2019	2020
Jan	897.5	793.3	724.1	Jan	572.78	586.20	594.4	Jan	558.4	572.2	586.4
Feb	1,035.7	785.1	827.1	Feb	641.53	678.46	536.5	Feb	629.2	667.6	530.3
Mar	964.8	1,068.5	805.8	Mar	719.86	889.14	418.7	Mar	704.4	878.0	413.2
Apr	772.8	681.2	297.0	Apr	459.49	457.19	70.2	Apr	445.4	449.0	68.6
May	1,157.8	880.8	425.4	May	805.98	649.55	151.9	May	789.9	639.6	148.7
Jun	884.3	880.4	619.5	Jun	650.16	739.57	371.1	Jun	628.7	728.2	363.9
Jul	981.4	842.9	635.9	Jul	568.36	668.78	509.6	Jul	542.9	664.5	502.4
Aug	1,080.3	952.7		Aug	705.18	608.02		Aug	680.1	601.2	
Sep	837.2	989.4		Sep	690.33	702.79		Sep	673.4	690.1	
Oct	840.1	898.5		Oct	703.14	704.63		Oct	686.9	695.5	
Nov	842.0	786.3		Nov	719.30	401.07		Nov	700.8	392.9	
Dec	837.9	716.2		Dec	586.31	442.74		Dec	570.6	430.4	
Total	11,131.7	10,275.3	4,334.8	Total	7,822.42	7,528.14	2,652.2	Total	7,610.7	7,409.2	2,613.4

Note: Commercial car consists of pickup, bus, truck and van
MOC reclassified type of car exports, effective Apr 2015
Source: MOC