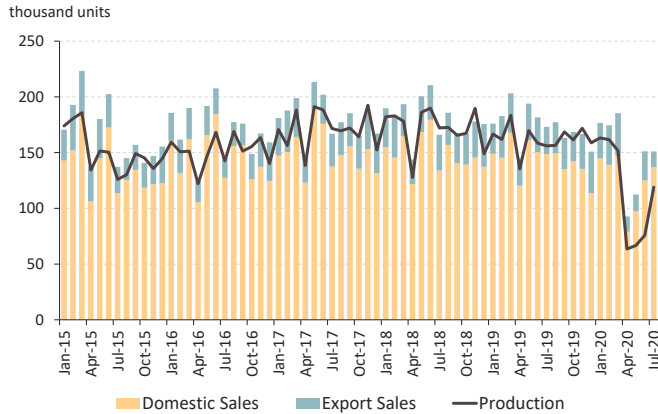
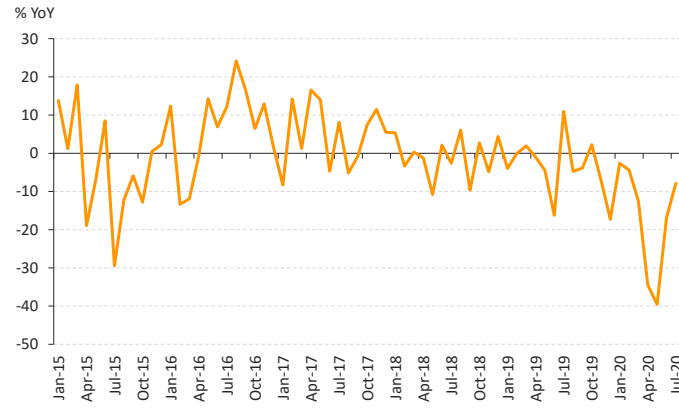


Production and Sales

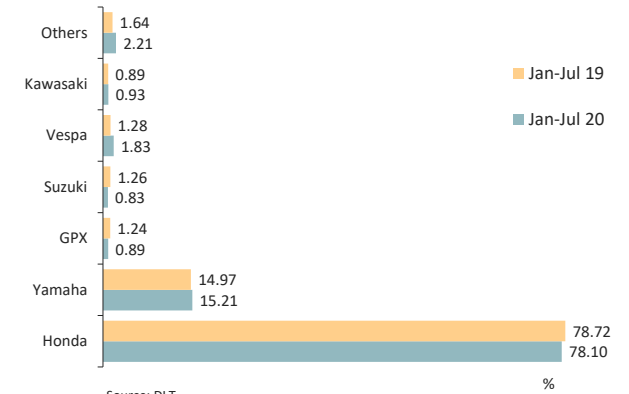


Domestic Sales

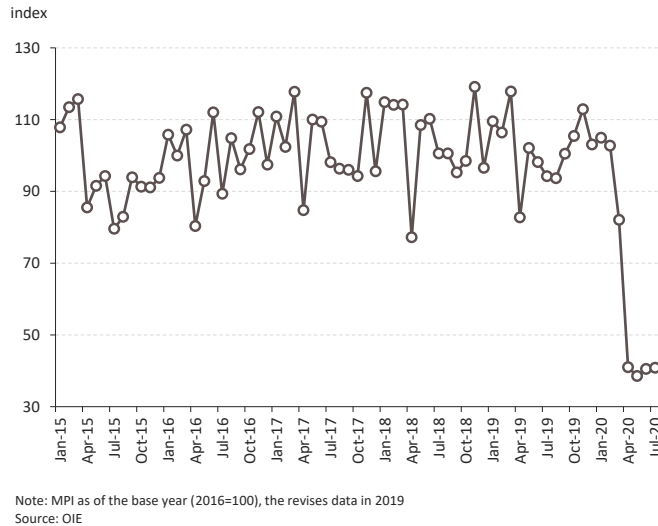
Domestic Sales Growth



Domestic Share by Producer

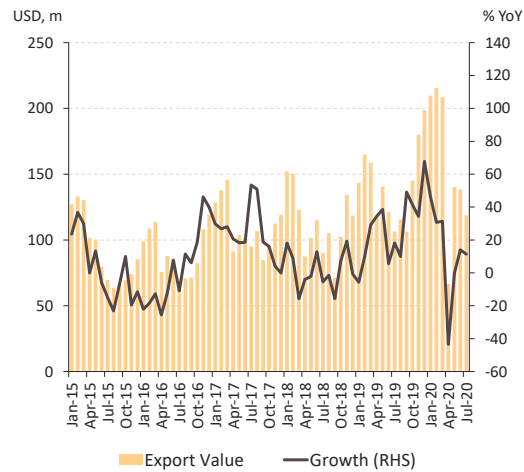


Manufacturing Production Index (MPI)

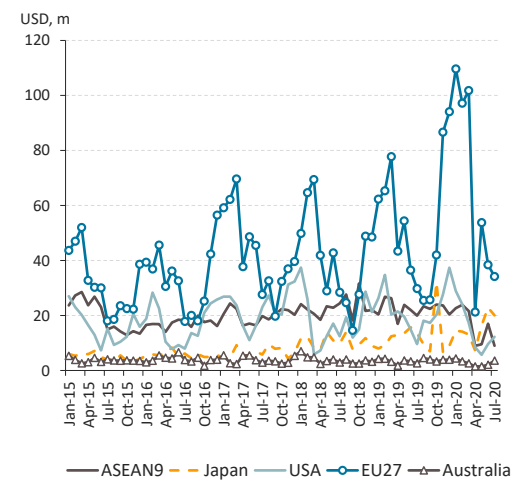


Export Value

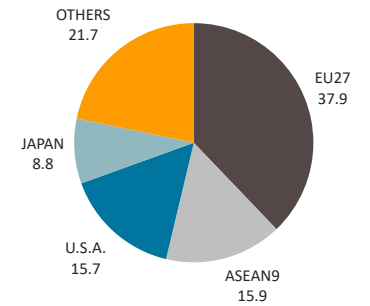
Thai Export Value



Thai Export Value by Region



Export Market (2019)



Domestic Share by Type (%)

Domestic Share by Type

	Family	Auto (A.T.)	Others
2010	45.94	51.19	287
2011	47.98	48.53	3.49
2012	46.44	49.88	3.68
2013	48	44.4	7.6
2014	50.65	38.24	11.11
2015	50.31	36.43	13.26

	Less than 100 CC	101 CC to 125 CC	126 CC to 150 CC	More than 150 CC
2016	0.01	86.75	8.82	4.42
7M17	0.01	84.59	8.67	6.74

Note: FTI revised the structure of data set since August 2017
Source: FTI

Production

(unit: units)

	2018	2019	2020	% YoY
Jan	182,221	166,699	163,163	-2.12
Feb	182,910	161,702	161,644	-0.04
Mar	178,047	183,424	151,703	-17.29
Apr	127,830	135,386	63,517	-53.08
May	186,157	169,821	66,669	-60.74
Jun	189,832	158,382	75,819	-52.13
Jul	172,157	156,055	119,008	-23.74
Aug	172,576	156,488		
Sep	165,551	168,567		
Oct	167,314	161,318		
Nov	189,690	171,799		
Dec	148,791	158,839		
Total	2,063,076	1,948,480	801,523	-29.16

Source: FTI

Manufacturing Production Index: MPI

	2017	2018	2019	2020
Jan	110.89	114.90	109.53	104.96
Feb	102.41	114.10	106.42	102.77
Mar	117.75	114.21	117.86	82.09
Apr	84.76	77.24	82.77	41.01
May	110.04	108.52	102.12	38.55
Jun	109.41	110.23	98.17	40.55
Jul	98.15	100.58	94.26	40.84
Aug	96.35	100.61	93.67	
Sep	96.00	95.30	100.50	
Oct	94.31	98.49	105.45	
Nov	117.48	119.14	112.90	
Dec	95.61	96.56	103.09	
Avg	102.76	104.16	102.23	64.40

Note: MPI as of the base year (2016=100), the revises data in 2019
Source: OIE

Domestic Sales by Type

(unit: units)

	Less than 50 CC	51 CC to 110 CC	111 CC to 125 CC	126 CC to 250 CC	251 CC to 399 CC	More than 400 CC
2019	0	882,793	459,214	306,888	41,736	27,956
Jan-20	0	71,875	37,302	28,184	4,869	2,762
Feb-20	0	67,113	36,674	28,119	4,343	2,749
Mar-20	0	70,627	37,305	31,533	4,665	2,610
Apr-20	0	36,538	21,201	16,476	2,741	1,917
May-20	0	47,859	24,799	20,162	2,760	1,768
Jun-20	0	63,676	33,354	22,643	3,307	2,048
Jul-20	0	67,716	38,987	25,444	3,092	1,784
Aug-20						
Sep-20						
Oct-20						
Nov-20						
Dec-20						
Total	0	425,404	229,622	172,561	25,777	15,638

Source: FTI

Domestic Share by Producer

(unit: %)

	Honda	Yamaha	GPX	Suzuki	Vespa	Kawasaki	Others
2012	69.71	23.02	0.00	3.58	0.20	1.63	1.87
2013	74.48	18.63	0.02	2.64	0.33	2.23	1.66
2014	79.72	13.01	0.22	2.35	0.47	2.10	2.14
2015	80.55	12.57	0.81	1.78	0.55	1.46	2.26
2016	78.59	14.14	1.64	1.35	0.70	1.36	2.24
2017	78.30	14.81	1.71	1.18	0.81	0.91	2.28
2018	78.37	15.09	1.61	1.08	1.00	0.97	1.89
2019	78.63	15.01	1.14	1.26	1.37	0.81	1.77
7M19	78.72	14.97	1.24	1.26	1.28	0.89	1.64
7M20	78.10	15.21	0.89	0.83	1.83	0.93	2.21

Source: DLT

Domestic Sales

(unit: units)

	2018	2019	2020	% YoY
Jan	155,088	148,917	144,992	-2.64
Feb	145,429	145,355	138,998	-4.37
Mar	164,576	167,777	146,740	-12.54
Apr	121,601	120,405	78,873	-34.49
May	168,482	160,991	97,348	-39.53
Jun	179,522	150,401	125,028	-16.87
Jul	134,036	148,723	137,023	-7.87
Aug	156,866	149,421		
Sep	140,500	135,090		
Oct	139,290	142,434		
Nov	145,633	135,458		
Dec	137,300	113,615		
Total	1,788,323	1,718,587	869,002	-16.65

Source: FTI

Export Market Share (%)

	2018	2019	7M19	7M20
EU27	36.29	37.85	38.74	41.56
ASEAN9	20.51	15.88	16.38	10.26
U.S.A.	15.90	15.75	15.40	9.67
JAPAN	9.35	8.79	8.94	9.86
OTHERS	17.96	21.73	20.55	28.65

Source: MOC

Export Sales

Export Sales: CBU (units)

	2018	2019	2020	% YoY
Jan	34,773	27,027	31,590	16.88
Feb	36,872	37,514	35,588	-5.13
Mar	28,901	35,353	38,655	9.34
Apr	22,269	24,828	13,885	-44.08
May	32,050	32,990	15,090	-54.26
Jun	30,953	31,319	26,148	-16.51
Jul	31,941	24,407	14,036	-42.49
Aug	28,940	27,876		
Sep	26,403	28,122		
Oct	27,590	26,057		
Nov	32,174	31,277		
Dec	38,324	37,280		
Total	371,190	364,050	174,992	-18.01

Source: FTI

Export Value (USD, m)

	2018	2019	2020	% YoY
Jan	152.0	143.4	209.6	46.23
Feb	150.1	164.9	215.6	30.71
Mar	122.9	158.7	208.5	31.35
Apr	87.6	117.7	66.5	-43.46
May	101.5	140.7	140.3	-0.31
Jun	114.9	121.3	138.3	14.00
Jul	90.1	106.6	118.7	11.41
Aug	105.1	115.5		
Sep	71.3	106.3		
Oct	102.6	145.0		
Nov	134.1	180.1		
Dec	118.4	198.7		
Total	1,350.6	1,699.1	1,097.6	15.13

Source: MOC

Export Value by Region (USD, m)

ASEAN

	2018	2019	2020
Jan	24.1	20.3	22.6
Feb	22.2	26.8	23.9
Mar	20.6	26.2	21.6
Apr	18.4	17.0	9.0
May	23.4	23.9	9.5
Jun	22.8	22.0	17.0
Jul	24.4	20.0	9.0
Aug	27.6	23.3	
Sep	18.2	22.4	
Oct	31.6	23.9	
Nov	21.6	23.7	
Dec	22.0	20.3	
Total	277.0	269.8	112.6

Source: MOC

Japan

	2018	2019	2020
Jan	11.6	8.0	14.5
Feb	12.3	9.2	14.1
Mar	8.3	12.4	13.1
Apr	7.6	12.9	7.3
May	14.0	13.5	16.3
Jun	10.9	15.7	22.8
Jul	9.8	13.6	20.1
Aug	14.0	9.5	
Sep	7.8	7.0	
Oct	9.4	32.1	
Nov	11.7	6.6	
Dec	8.9	8.9	
Total	126.3	149.3	108.2

USA

	2018	2019	2020
Jan	37.4	26.3	28.9
Feb	26.0	34.7	24.0
Mar	5.9	20.3	17.2
Apr	7.3	21.5	8.5
May	12.6	19.6	5.7
Jun	17.1	14.8	9.6
Jul	12.5	9.6	12.2
Aug	19.3	18.1	
Sep	12.0	17.3	
Oct	14.9	20.3	
Nov	28.7	27.7	
Dec	21.3	37.4	
Total	214.7	267.6	106.2

EU

	2018	2019	2020
Jan	49.8	62.3	109.6
Feb	64.7	65.3	97.2
Mar	69.4	77.8	101.8
Apr	41.9	43.4	21.2
May	28.9	54.4	53.7
Jun	42.8	36.4	38.4
Jul	28.4	29.8	34.2
Aug	24.6	25.5	
Sep	14.6	25.7	
Oct	27.7	41.9	
Nov	48.8	86.6	
Dec	48.5	94.1	
Total	490.1	643.1	456.1

Australia

	2018	2019	2020
Jan	7.0	4.2	4.4
Feb	4.8	4.3	3.4
Mar	4.8	3.2	2.6
Apr	2.4	1.8	1.5
May	3.4	3.6	1.5
Jun	4.0	3.3	2.1
Jul	2.9	2.6	3.6
Aug	4.0	4.5	
Sep	2.5	4.0	
Oct	2.5	3.3	
Nov	3.7	3.9	
Dec	3.2	3.9	
Total	45.3	42.6	19.0